

CASE STUDY / PROPERTY SECTOR /

GVA GRIMLEY /



GVA Grimley is a leading UK property consultancy providing a range of property solutions to UK and international owners, occupiers, investors, lenders and developers. Its regional network of teams provides a range of services including agency, planning and urban regeneration, development, building consultancy, investment, property management, project management, valuation, business rates, lease renewals and rent reviews.

THE CHALLENGE /

Jason Shaw, IT Director, was not happy with the coverage and performance of network connectivity to the numerous GVA sites. He felt that:

- Bandwidth was too low meaning the quality of the connectivity was not good enough
- GVA Grimley was paying over the odds for that connectivity
- He wanted to improve performance, quality and flexibility and ensure that the business was getting value for money for the service
- He wanted to avoid having to manage supplier relationships

THE SOLUTION /

Having investigated costs and performance, Jason felt that InTechnology's Wide Area Network (WAN) offered the best solution.

- High bandwidth at a lower price to what he was already paying for lower bandwidth
- All sites could easily be connected to the network, no matter where they were
- Managed firewall, managed backup service, hosting and Internet connection added to the overall package leading to a highly cost-effective solution

"We needed a supplier who could provide a flexible, scalable and resilient Wide Area Network when our business was in a period of extensive growth, and I discovered we could get more for less money with InTechnology, over and above what our other suppliers could provide.

InTechnology have taken away the pain of having to deal with suppliers as they project manage everything for us. They do all the chasing up and give us regular updates so we know exactly what's going on."

Jason Shaw,
IT Director, GVA Grimley



BUSINESS BENEFITS /

- Much of GVA's IT is outsourced to InTechnology meaning it can focus on its core property business
- Service Level Agreements (SLAs) guaranteed the level of service GVA could expect ensuring peace of mind and confidence in performance
- As sites open and close, they can easily be added or removed from the network wherever they are
- Good communication and support from InTechnology provides GVA with confidence in the service

OPTIONAL BENEFITS /

- The service is more reliable and resilient and of a better quality
- IT support is available 24x7, 365 days a year from InTechnology
- It provides a flexible platform upon which GVA can build its own IT technologies
- InTechnology manages supplier relationships, freeing up valuable IT department time

FINANCIAL BENEFITS /

- Much-improved network connectivity for less money
- Access to the most up-to-date technology without capital investment
- Cost-effectiveness through InTechnology's added services
- A flexible contract which has helped towards cost reduction targets



INTECHNOLOGY SOLUTIONS /

Network Services

- Nationwide wide area network, consisting of multiple 100Mb Ethernet circuits, leased lines and ADSL connections as well as VPN and Internet provision.

Data Centre Hosting

- Co-located racks at InTechnology's data centres and multiple managed firewalls.

Data Management

- Secure backup of several TB of business-critical data

“Together we've been able to find ways of reducing costs. With that in mind we have just renewed our contract with InTechnology for another three years.”

Jason Shaw,
IT Director, GVA Grimley



To learn more about how we could help you,
call 0800 983 2522 or email contact@intechology.com

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